

## Conference Diplomacy and Multilateral Negotiation Workshop

Cross-fertilizing Knowledge

Deadline: Closed

Type:	Workshop
Location:	Geneva, Switzerland
Date:	21 Oct 2019 to 22 Oct 2019
Duration of event:	2 Days
Programme Area:	Multilateral Diplomacy
Specific Target Audience:	Core Diplomatic Training
Website:	<a href="http://www.unitar.org/cdt">http://www.unitar.org/cdt</a>
Price:	\$1,000.00
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### Fee reductions or waivers

In accordance with its financial assistance policy, UNITAR issues a limited number of fee reductions or waivers to participants from low and middle income countries, with priority assigned to participants from least developed countries. Unfortunately, UNITAR may not be able to respond favorably to all requests, however. Participants working in the United Nations, regional or other international organizations, regardless of nationality, are not eligible for fee reductions or waivers.

Close

Event Focal Point Email: [diplomacy@unitar.org](mailto:diplomacy@unitar.org)

Event Focal Point Contact Number: 0041229178810

## BACKGROUND

Governments and increasingly other actors such as international and non-governmental organizations use multilateral conferences as a means to achieve important policy objectives. As the number of conferences and meetings has risen considerably over the past twenty years, the number of government officers and other stakeholders involved in conference processes has also increased significantly. While diplomats remain at the centre of diplomacy, government officials assigned to line ministries and agencies, as well as staff of intergovernmental organizations and NGOs, are increasingly finding themselves in the role of the multilateral conference delegate.

To formally apply, kindly send your updated CV and passport ID page to [diplomacy@unitar.org](mailto:diplomacy@unitar.org).

Note: Participation is on a first come, first served basis, and applications will be closed once we have reached the maximum number of participants and reopened only where an accepted participant cancels.

## EVENT OBJECTIVES

After this course you will be able to:

- Identify how conferences unfold;
- Name the rules of procedure and their value in advancing delegates' objectives;
- Explain the importance of informal consultations;
- Identify how to prepare for multilateral conferences.

## LEARNING OBJECTIVES

At the end of the workshop, participants should be able to:

- Become familiar with the origin, purposes, strengths and challenges of multilateral diplomacy, especially in a globalized world and in the digital age;
- Understand the main techniques, rules, and processes of diplomatic negotiation and its specific requirements within a multilateral framework such as the UN;
- Learn about the role and impact of civil society organisations as well as the media as new stakeholders in multilateral negotiations;
- Apply those techniques in simulated negotiations inspired from realistic case studies.

## METHODOLOGY

The course is designed to be interactive and participatory, including various pedagogical tools to enable the participants to function effectively and efficiently in multilateral conferences. The course will be built on four pedagogical pillars: concept learning (lectures and presentations), role-playing (group exercises), experience sharing (roundtable discussions) and exposure to real world problems and policy choices delegates are confronted with.

## TARGETED AUDIENCE

The course targets mid to senior-level government officials in ministries and diplomats preparing for, taking part in conferences and/or chairing conferences. The workshop is also open to staff of intergovernmental/nongovernmental organizations and senior managers from the private sector.

## ADDITIONAL INFORMATION

The workshop will be conducted in English.

The workshop participation fee is 1000 USD. For more information, please write an email to [diplomacy@unitar.org](mailto:diplomacy@unitar.org) or call +41 (0)22 917 86 10 or visit [www.unitar.org/cdt](http://www.unitar.org/cdt).