“The activities of UNITAR’s Multilateral Diplomacy Programme are driven by the need to build diplomatic capacity, to improve the quality of decision making, thereby enhancing the effectiveness in achieving the major objectives of the United Nations.”

Mr. Nikhil Seth
United Nations Assistant Secretary-General
Executive Director, UNITAR
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WHO WE ARE

With over 50 years of experience, the United Nations Institute for Training and Research (UNITAR) delivers more than 500 training activities per year, reaching out to over 40,000 professionals worldwide. At the heart of UNITAR, the Multilateral Diplomacy Programme (MDP) is a leading provider of training in global and strategic challenges for professionals both within and outside of the United Nations system.

UNITAR's Multilateral Diplomacy Programme works closely with Ministries of Foreign Affairs, other Ministries, decision-makers, leaders and other key actors to develop capacities in the field of multilateral diplomacy through the organization of professional, executive-type courses and training-related activities.

UNITAR courses have been developed to suit specific needs in the areas of multilateral diplomacy and international affairs, complex international negotiations, as well as capacity building and skills development.

Being at the forefront of the international arena, UNITAR brings together people from all professional areas by facilitating knowledge exchange and the creation of new networks.

UNITAR has developed extensive experience in designing and implementing professional training courses for decision-makers that shape our world today.
ACHIEVEMENTS

Results and achievements for UNITAR's Multilateral Diplomacy Programme in 2016

- 2,500 + Beneficiaries from governments, international organizations, private sector, academia and civil society.
- 60 + Trainings delivered through face-to-face, e-Learning and blended methodologies.
- 96% Overall satisfaction rate.
- 48% 52% Gender Balance.

Breakdown of the Multilateral Diplomacy Programme's beneficiaries by region.

- North America: 5%
- Latin America & the Caribbean: 19%
- Europe: 23%
- Middle East: 12%
- Africa: 28%
- Asia Pacific: 13%
MEET SOME OF OUR EXPERTS

The trainers and resource persons selected by UNITAR are experts in the fields of international relations, diplomatic practice and international law from academic and international circles, including practitioners from both within and outside the UN System.

Walter Gyger
MULTILATERAL CONFERENCES AND DIPLOMACY

After completing his PhD studies at the University of St. Gallen in Switzerland, Walter B. Gyger joined the Swiss Foreign Service in 1974. His first assignments were in Iran, Geneva, Paris and Bonn. He was then called back to Bern, where he served as Deputy Director General for International Organizations in the Swiss Ministry of Foreign Affairs. In 1991, the Swiss Federal Council appointed Walter B. Gyger as Ambassador to Senegal, Mali, Cape Verde, Guinea Bissau and Gambia, and in 1994 as Head of the Swiss Permanent Mission to the UN in Geneva. Today, he serves as Primary Representative, United Nations at Geneva, UN Economic Commission for Europe (ECE).

Masoumeh Sahami
ECONOMIC DIPLOMACY NEGOTIATION

Masoumeh Sahami holds a Masters in Business Administration and has 30 years of service with the United Nations. As the Secretary of the Trade and Development Board she served as Secretary of the 13th UNCTAD Ministerial Conference in Doha in 2012. She has participated in a wide variety of technical assistance activities in developing countries, covering areas from trade facilitation to mainstreaming gender in development strategies, microfinance, trade, and poverty. She served as Chief of Intergovernmental Support Services and Secretary of the Trade and Development Board at UNCTAD.

Shola Omorogie
UNITED NATIONS RESOLUTIONS

A graduate from the University of Lagos in Nigeria, Ambassador Shola Omorogie is expert on the UN Security Council and peace operations and founder and Chief Operating Officer of the Africa Peace Support, LLC. Ambassador Shola Omorogie served as the Representative of the United Nations Secretary-General and Head of the United Nations Peace-building Support office in Guinea-Bissau. As a member of the UN Task Force on Assistance to the African Union (from 2003 – 2005), he assisted the African Union in the establishment of the modalities for the operations of the Peace and Security Council (PSC), including the drafting of the rules of procedure of the PSC and preparation of the working methods of the Council.
Leila Benkirane has 30 years of service with the UN and her key competencies are international law and management. She served for 20 years at the UN Office of Legal Affairs where she acquired an extensive experience in international law, performing functions relating to international peace and security, providing legal advice on issues arising from UN operations. She has also held a Legal Advisory role in several UN peace operations as well as lectured and taught courses on international law, peace and security.

Tosi Mpanu-Mpanu, a Congolese national, is a senior negotiator for the UNFCCC. Formerly, he served as a National REDD+ coordinator, Chair of the African Group for UNFCCC, Counsellor at the Ministry of Foreign Affairs and International Cooperation and as a World Bank consultant. Mr. Mpanu-Mpanu has more than fifteen years of experience in the fields of diplomacy, economic development, climate change, energy and sustainable development. Mr Mpanu is now administrator of the UN Green Fund and Co-Chair of the Least Developed Countries group (LDCs).

Jérôme L’Host is a dedicated Senior Consultant based in Geneva and Moscow, working internationally with both the private and the public sectors. Mr. L’Host attended the University of Savoie where he studied Public Administration & Economics (AES). He later specialized in Marketing at the Plus-Values Institute in Paris. Mr. L’Host is a certified Myers-Briggs Type Indicator (MBTI) Coach, a UN-certified Coach and Trainer, as well as a Synaps-certified, and LSA (Leadership Style Analysis) Coach. Mr. L’Host has managed more than 40 large-scale international projects in more than 30 different countries. He is the Founder and General Manager of The November Company, a Training & Consulting Group.
Since its inception in 1965, UNITAR has been supporting diplomats and delegates based in Geneva, New York City, Vienna, Rome, as well as UN Offices in the host cities of UN regional economic commissions, by offering Core Diplomatic Training (CDT) workshops which are considered to be the “core” of UNITAR.

A CDT workshop is an executive-style face-to-face training offered to diplomats and other actors at major United Nations locations. It covers training in international cooperation and multilateral diplomacy, aimed at enhancing the understanding of the United Nations system and its organs and procedures, strengthening the skills relevant to conferences and negotiations and supporting efforts to build a more effective multilateral system.

The average duration of a CDT workshop is two days and delivered in either English or French.

Target Audience

- Delegates, Ministries of Foreign Affairs and Government officials;
- Staff of Diplomatic Academies and Foreign Service training institutions; International Civil Servants;
- Cosmopolitan and Executive Decision-Makers from the private sector.

Popular Courses

- Multilateral Conferences and Diplomacy
- Negotiation Skills and Techniques
- Diplomatic Protocol and Etiquette
- Leadership Skills
- Public Speaking
- International Human Rights Protection and Promotion
UNITAR offers an Executive Diploma in Diplomatic Practice for diplomats based in Geneva and Vienna. The Diploma consists of eight to ten face-to-face training workshops for diplomats and other key actors in the world.

These activities are executive-style trainings focusing on international cooperation and multilateral diplomacy. They are aimed at enhancing participants’ understanding of the United Nations system, its organs and procedures, as well as strengthening the core skills in the practice of diplomacy to further empower their career within the United Nations and international affairs.

Candidates participating in the Executive Diploma will have the possibility to attend 8 to 10 face to face trainings during this period in addition to other elements such as online courses and research papers.

The Executive Diploma represents an unparalleled opportunity for professional development aimed at diplomats, government officials, professionals working in academia and in the private sector. Being awarded an Executive Diploma in Diplomatic Practice will not only improve career opportunities of successful candidates, but also expand the reach of their global network.
The United Nations Institute for Training and Research organizes a series of open lectures that are held on a regular basis at the Palais des Nations in Geneva.

The Geneva Lecture Series (GLS), organized in partnership with the United Nations Office at Geneva (UNOG), aims at bringing awareness of pressing global challenges to the diplomatic community and the civil society of Geneva by creating interactions with internationally renowned speakers. Successfully launched by the United Nations Secretary General Ban Ki-moon, the GLS invites prominent speakers to give a lecture on an annual basis, explaining the various challenges facing the international community around a specific theme.

MDP also organizes high-level panels and conferences on key issues related to the United Nations, bringing together key stakeholders from the public and private sectors.
UNITAR, in cooperation with the Center for European Legal Studies (CEJE) and the Global Studies Institute (GSI) of the University of Geneva, launched a Master of Advanced Studies. The Geneva-based Programme allows graduates and professionals from various backgrounds to enhance their skills by providing them with high-level scientific and interdisciplinary expertise in the field of European and International Governance.

After two core modules that tackle the functioning of the United Nations system and the European Union as a global actor, the Programme covers a wide set of thematic courses such as human rights and migration, maintenance and promotion of international peace and security, international trade, health and environment and Agenda 2030.

For more information on this programme, visit the official website for the Masters of Advanced Studies at www.meig.ch.
Upon request of individual UN Member States and/or in partnership with intergovernmental organizations or UN agencies, UNITAR organizes and implements specifically designed courses on themes related to multilateral diplomacy and international affairs management, including capacity building, skills development, and the three pillars of work of the United Nations: Human Rights, Peace and Security, and Development.

The duration, content and mode of delivery of the courses are defined in close consultation with the beneficiaries and partner organizations in order to meet participants' specific needs.

The training activities are implemented face-to-face in Geneva, in capital cities and in other locations, as well as online via UNITAR's e-Learning platform.
TRAINING DESIGN

PARTICIPANTS

UNITAR’s customized training activities in multilateral diplomacy target:

- Delegates, Ministries of Foreign Affairs and Government officials;
- Staff of Diplomatic Academies and Foreign Service training institutions; International Civil Servants;
- Cosmopolitan and Executive Decision-Makers from the private sector.

TRAINING MATERIAL

UNITAR provides a set of training materials, prepared in close cooperation with partners and resource persons, consisting of presentations, selected readings, instructions for the interactive exercises and discussion group assignments, relevant publications, etc. The material enables trainees to participate in a well-informed and effective way.

METHODOLOGY

All training sessions devote particular attention to:

- **Interactivity**: sessions in the courses participants will be actively involved in discussions, feedback sessions and group exercises;
- **Applicability**: The courses use a “learning-by-doing” approach where participants learn how to apply theories to real-life situations, either through case studies, role plays or simulation exercises;
- **Experience Sharing**: The courses build upon the experience, knowledge and personal resources of the participants.

DURATION

The content, methodology and structure of each course are tailored to the specific needs of the participants and defined in close consultation with the beneficiary/partner organization, the duration varies from training to training.
§ TRAINING COST

Training costs vary from event to event, but generally cover the following elements:

- Content development, including expertise to develop, revise, or customize pedagogical material to the needs of the requesting Member State or organization
- Assessment of training needs of the targeted beneficiaries
- Facilitation and supervision expertise during the implementation of the activity
- Travel and accommodation of experts, UNITAR staff and participants for regional/sub-regional activities.
- Purchase and reproduction of training material and supplies
- Communication and shipment of training material
- Evaluations and reports

hti FINANCING

Training activities organized at the request of UN Member States or organizations are financed entirely through extra-budgetary sources.

In most cases, the activity is funded either entirely or partially by a bilateral or multilateral donor agency in the form of a special purpose grant. Member States or organizations requesting the training contribute in-kind, such as providing training facilities and covering logistical/hospitality expenses for the participants. In some cases, costs may be shared with neighbouring countries by organizing the training activity at a sub-regional or regional level.

There is no need to wait until the full project budget has been secured before contacting UNITAR. While it remains the responsibility of the requesting entity to secure full funding, UNITAR is often able to assist in the fundraising process. When submitting a request, it is thus important to identify possible sources of funding and indicate if contact has already been made.
Using the Internet as a training medium, UNITAR’s Multilateral Diplomacy Programme brings together participants and trainers in a unique learning environment. All online courses build on UNITAR’s wealth of experience in designing and implementing training workshops in diplomacy and multilateral affairs at the country and regional levels. The courses are available in English, French and Spanish and last between two and eight weeks. They place an emphasis on online discussions and self-paced learning which allows students to schedule their learning according to their specific needs, make use of additional resources using the Internet and work from home or office as long as participants have access to a computer with internet connection.

All courses are delivered via UNITAR’s virtual learning platform. This pedagogical tool will help the participant meet the course’s learning objectives through multimedia, optional and required readings, discussion forums, assessment quizzes, and a wealth of other information. Adapted specifically to full-time professionals, participants will learn by absorbing (reading), doing (activities), interacting (socializing), and reflecting (relating to personal experience).

Our services

- **Annually Scheduled Online Courses**
  Each year UNITAR's Multilateral Diplomacy Programme provide nearly 15 e-Learning courses for a variety of highly demanded topics. We offer 25% discount for group bookings.

- **Customized Courses/Platform/Discussion Boards**
  Additionally, we design and conduct tailor-made online courses, Massive Open Online Course (MOOC), simulation exercises, webinars and discussion boards.
With its unique expertise in the field of diplomatic training, UNITAR’s services are frequently requested in the establishment and strengthening of national Diplomatic Academies or Ministries of Foreign Affairs. This support includes assisting Diplomatic Academies and Institutions in the development of their annual diplomatic training curricula and the preparation of course designs and teaching materials. UNITAR also contributes to the recruitment and development of human capital by strengthening skills analysis tools, identifying international experts in specific fields of interest, and delivering Training of Trainers workshops. The advisory services also include support in the promotion of national interests and in the establishment of partnerships with the international community and regional forums, constituencies and networks.

UNITAR is also uniquely equipped to assist Member States and other actors in designing their competency framework. A competency framework defines the knowledge, skills and attributes needed for people within an organization, and each individual will have its set of competencies needed to perform his/her job effectively. The creation of a competency framework will allow the organization to improve the selection of its new recruits through developing job descriptions and performance management based on the established competency frameworks.
In order to fulfill its overarching mandate of “enhancing the effectiveness of the United Nations in achieving the major objectives of the Organization”, UNITAR provides a number of training tools and resources accessible on its website or in paper copy. To support the learning process of the training participants UNITAR has also published three books:

- “Manual for UN Delegates: Conference Process, Procedure and Negotiation” (English and French),
- “Practices of Diplomatic Protocol in Geneva” (English and French),
- “Public Diplomacy: What is it and How to do it” (English).
LIST OF TRAINING COURSES
All of the training courses can be designed Face-to-Face, online or blended.

UNITED NATIONS SYSTEM AND CONFERENCE DIPLOMACY

Introduction to the United Nations System
Conference Diplomacy and Multilateral Negotiation
United Nations Protocol and Etiquette
Chairing Multilateral Conferences
Rules of Procedure of United Nations Conferences
Structure, Drafting and Adoption of United Nations Resolutions
Diplomatic Report Writing
International Crisis Management
Inter-ministerial Coordination in Negotiation Preparation and Follow-up
Working Efficiently with UN Budget Documents

SKILLS DEVELOPMENT

Skills Assessment and Management Development
Negotiation Skills and Techniques
Leadership
Public Speaking and Media Relations
Positivity Skills
Training of Trainers
Conflict Resolution and Difficult Conversations
Assertiveness and Influencing
Presentation and Facilitation Skills
Effective English Report Writing Skills
The Women’s Leadership Programme
ENVIRONMENTAL DIPLOMACY
Climate Change Diplomacy
Green Diplomacy
Introduction to Water Diplomacy
Negotiating Water Resources

HUMAN RIGHTS DIPLOMACY
International Human Rights Protection

OTHER POPULAR COURSES
Public Diplomacy
Commercial Diplomacy
Cultural Diplomacy
Contemporary Multilateral Challenges: Cyber Crimes and Cyber Security
Consular Diplomacy
Fundamentals of Finance
Introduction to the United Nations System

In an increasingly globalized world, where the importance of multilateral dialogues and cooperation is ever growing, the UN remains a central forum for progressing ideas and a platform for action. In order to achieve their objectives and advance their interests representatives of governments, international and non-governmental organizations must understand the structure and the working system of UN agencies.

Conference Diplomacy and Multilateral Negotiation

Due to its extensive experience in the development of workshops on conference diplomacy and multilateral negotiation UNITAR is always on top of the latest developments in the field. Governments and other actors such as international and non-governmental organizations use multilateral conferences as a means to achieve important policy objectives. Conferences such as the 2015 United Nations Climate Change Conference which negotiated the Paris Agreement, have shown that the number of government officers and other stakeholders involved in conference processes has increased significantly. This type of training is crucial in empowering participants to respond to the emerging challenges in multilateral diplomacy.
United Nations Protocol and Etiquette

The United Nations and its related bodies, agencies and programmes convene thousands of formal and informal, official and unofficial meetings and conferences each year. Representatives within the United Nations system as well as from governments or international and non-governmental organizations must be able to operate in a professional manner in such multilateral environments. The work within or in cooperation with the United Nations often requires an in-depth understanding of the various layers of protocol and formal rules of this Organization as well as the multilateral system.

Chairing Multilateral Conferences

The value of a training course in chairing multilateral conferences and international decision-making processes is not only in providing information, skills and guidance to delegates who may be appointed or elected to chair meetings, it is also important for all delegates to understand what the chairperson is doing, and why he or she is doing it. In short, successful conferences require strong and able chairpersons in order to be effective, and in turn they need supportive and cooperative delegates. This means that all delegates who wish to influence the outcomes of the conference need to understand the chairperson's goals. If they want the conference to reach certain decisions, they need to work with and through the chairperson.

Rules of Procedure of United Nations Conferences

The United Nations, through its principal organs and more than 50 subsidiary bodies, programmes and specialized agencies, convenes more than 10,000 meetings every year. One of the main tasks of diplomats, government officials and other individuals is to actively represent their State, government or organization in such conferences. However, their actions might be impeded by a sometimes complicated web of procedural rules and requirements. Delegates preparing for multilateral conferences, who know the rules of procedure, are the best equipped to follow and participate in the different stages of these meetings, from their convening and agenda-setting to voting and substantive decision-making.
Structure, Drafting and Adoption of United Nations Resolutions

An average of 10,000 international meetings take place yearly at the United Nations and other regional organizations, from summits of Heads of State and Government to informal working groups. Newcomers to multilateral diplomacy may be overwhelmed by the volume of work and interaction during multilateral meetings, and especially by the processes of drafting and negotiating conference outcomes. To enable these delegates to become efficient more quickly, a clear and pragmatic understanding of the procedures and practices for decision-making at the United Nations is vital.

Diplomatic Report Writing

Report writing is one of the immediate follow-up tasks of participation in intergovernmental conferences, meetings and negotiations. This task is extremely time-consuming even more so for the conference delegate who does not possess appropriate tools or does not apply a comprehensive methodology.

International Crisis Management

The imperative for competencies in diplomatic crisis response has become increasingly acute as the global community faces different social crises, natural catastrophes, and humanitarian disasters of unprecedented scale. Crises, in all their various forms, create highly complex and pressured negotiation situations for diplomats and government officials, and hence present new challenges and fresh opportunities for participation in decision-making processes. Effective performance in international negotiations during a crisis requires a broad and self-assured understanding of a number of policies and their interconnections, an awareness of the forums and contexts of multilateral diplomacy and an ability to employ sophisticated negotiation techniques. Such knowledge and proficiencies are urgently required by officials working in foreign ministries and the sections of other departments concerned with the international aspects of development.
Inter-ministerial Coordination in Negotiation Preparation and Follow-up

Many international conferences are linked in one way or another to other international conferences. For instance, items on the agenda of environmental summits are not exclusively linked to nature conservation but also highlight important questions linked to trade, agriculture, development, intellectual property, sovereignty, security and many more intrinsic interests of national governments. Preparing for - and following-up - on such intergovernmental negotiations consume considerable time for government officials, many of whom are constrained with limited financial and human resources. The delegates designated to represent the government at such a conference need to be able to pool the necessary information from all government departments involved (policies and technical, legal, scientific expertise) and have a clear overview of issues at stake in order to have a “whole-of-government” attitude and to better advance national objectives.

Working Efficiently with UN Budget Documents

Reading and understanding the budget plans of the United Nations Organization Programmes and Funds, as well as its specialized agencies, can often be a challenging and overwhelming task for any diplomat or government official. However, the skills and knowledge required to do so effectively and efficiently are vital to the everyday work of these officials.
Steadily developing your skills is necessary to find new and innovative solutions to different challenges. We offer courses in chairing conferences, public speaking, negotiation, and communication.

**Skills Assessment and Management Development**

Human capital is an essential element of any dynamic and successful enterprise. Investment in human capital through capacity building is critical to the prosperity of any international organisation or multinational corporate management strategy. Building on the extensive experience of UNITAR in training the international diplomatic community, it is now delivering courses for decision makers and executives working in both the public and private sectors.

**Negotiation Skills and Techniques**

Negotiation is an ongoing challenge that requires practice and continuous theoretical and practical reflection in order to be undertaken effectively, efficiently and with real, positive results. This course will form a crucial part of any training programme designed to support those involved in negotiation and/or decision making.
Leadership

Leadership is fundamental to effective and efficient diplomacy. The success of international leaders relies upon their capacities to take initiative, lead others in and through challenging circumstances, and thus maximize opportunities and strengthen the positions, objectives and achievements of parties and groups.

Public Speaking and Media Relations

Communication skills are vital to a delegate’s capacity to promote the interests of his or her country or organisation. Delegates engaged in multilateral conferences are often called on to speak in contexts such as UN bodies, international meetings, and/or informal discussions. This personalized training will enable participants to identify their individual speaking style and to improve their communication skills.

Positivity Skills

Governments as well as international and non-governmental organisations need to ensure a positive spirit and mind, in order to motivate others (e.g. staff, colleagues, partners, and external sponsors). A positive attitude and skills are essential to guarantee harmonious and productive working relationships. Positivity skills can motivate, inspire and encourage people to do their best, and to create a positive working environment.

Training of Trainers

UNITAR provides Training of Trainers (ToT) workshops focusing on teaching techniques, methodology, learning theory, monitoring and evaluation. Training of Trainers workshops enhance the capacities of trainers to transform knowledge and understanding into material, tools and exercises tailored to the learning needs of their diplomatic academy or training institution using appropriate methodological and pedagogical tools. In short, Training of Trainers enhances an institution’s capacity to effectively train its beneficiaries.
Conflict Resolution and Difficult Conversations

Situations of conflict or tension are common in any workplace and can become more pressing when pressure is high and the workload is heavy. Managing situations of potential or real conflict is essential for maintaining and ensuring business productivity and efficiency, as well as team morale. Challenging and difficult conversations are opportunities for employing effective communication skills and minimizing potential conflict and tension in the workplace. The conduct of these conversations and the creation of a team culture that manages conflict effectively are essential and integral to a healthy working environment.

Assertiveness and Influencing

Assertiveness and persuasion are essential skills for any workplace, and the success of any person largely relies on his / her ability to influence others. Overcoming communication barriers relies on skills such as listening, understanding, trust, and creating a culture of open, honest and direct dialogue within team members. This course is designed for professionals who recognize the need for effective interpersonal and communication skills, and who wish to build their own awareness and confidence in working with others to achieve win-win outcomes.

Presentation and Facilitation Skills

While working for a large international organisation, one is frequently called upon to give presentations during meetings, with partners, other organisations or colleagues. Communication and presentation skills are vital tools for staff wishing to represent and promote the interests of their organisation in the best possible way. Furthermore, enhancing the facilitation skills of staff members increases the chances of an effective meeting and a successful outcome, while also saving time and resources.

Effective English Report Writing Skills

Reports play an essential role in many business operations and they need to be read, understood, and acted upon. This workshop shows participants a systematic approach to report writing so that they are able to write clear, logically structured reports in English.
In 2015, UNITAR launched the Women’s Leadership Programme, which seeks to address the significant gender gap and the ongoing challenge of achieving gender parity.

Working with UN agencies and key strategic partners, the Women’s Leadership Programme is delivering capacity building and awareness raising events to provide opportunities for women to build personal leadership skills and learn from women in leadership positions across a variety of sectors. The programme is supporting global efforts towards achieving its 50:50 by 2030 gender goal, as set by UN Women’s Planet 50:50 by 2030 and HeforShe initiatives.

The Programme is committed to staying connected with all its participants and alumni through maintaining the strong network which is formed during the workshops. We also go to great lengths to measure the impact of our activities.

With plans to increase the number of activities, UNITAR aims not only at holding activities in Geneva and New York, but will also work together with regional economic commissions, UN Women’s regional offices and UN Country Teams to implement workshops around the world, reaching the furthest first and leaving no one behind. Between 2016 and 2017, the programme will aim to deliver training and awareness-raising activities to over 500 government officials, to build skills in leadership, negotiation, chairmanship and effective communication, through online and face-to-face activities.

“The Women’s Leadership Programme is driven by the fact that women’s equality and empowerment is good politics, good economics, good for social inclusion and an important way of ensuring peaceful and just societies”

Mr Nikhil Seth
United Nations Assistant Secretary-General, Executive Director, UNITAR
Building agreement on solutions to international environmental problems is one of the greatest diplomatic challenges of this century. Our courses in this thematic area introduce the specialized knowledge and skills needed to address these challenges.

**Climate Change Diplomacy**

UNITAR is committed to working in the field of climate change diplomacy to strengthen the knowledge, awareness and skills-base of government and civil society representatives in the developing world. It is UNITAR's goal to facilitate enhanced participation, particularly by developing countries, in multilateral forums such as the United Nations Framework Convention on Climate Change (UNFCCC).

**Green Diplomacy**

This course will address the challenges and opportunities for elevating environmental concerns into the key spheres of multilateral diplomacy. Specifically it will examine the environmental implications in multilateral negotiations and policy processes related to human rights and humanitarian affairs, peace and security, trade and investment, global economic recovery, and development cooperation.
Introduction to Water Diplomacy

Water is and will remain at the heart of international peace and security, the defense of human rights and the imperative for sustainable development paths. An increasingly strong and coordinated response is therefore expected from the international community in order to raise awareness, mitigate conflict, and build cooperation from the growing challenges posed by water between sovereign states.

Negotiating Water Resources

The challenge for “water security” is at the heart of a complex relationship between individuals and their surrounding environments, often resulting in heightened risks of conflict as a result of water scarcity. Science or policy-making alone are not sufficient to defuse such frictions which affect so many people on the ground. Hence, the role of the diplomat is crucial in order to mediate, build effective policy and negotiate fundamental resources.
"It is time for all of us to remember the values of our common humanity, the values that are fundamental to all religions and that form the basis of the U.N. Charter: peace, justice, respect, human rights, tolerance and solidarity."

Mr. António Guterres
United Nations Secretary-General
Human Rights remain a crucial part of multilateral negotiations. Our courses will familiarize participants with the UN concept of Human Rights and show how to strengthen skills and knowledge on international human rights protection.

**International Human Rights Protection**

UNITAR and the Office of the High Commissioner for Human Rights (OHCHR) have a long history of cooperation. Experts and practitioners from the OHCHR act as resource persons in the context of UNITAR training activities in Geneva and elsewhere. UNITAR also upholds the key principles of Vienna’s declaration on human rights by mainstreaming human rights into its capacity building and training activities.
Commercial Diplomacy

The links between the public and private sectors are becoming increasingly important and essential to the diplomatic and government relations, policy and stability. Speaking the language of the private sector is therefore a vital skill for diplomats and vice versa to ensure effective and productive communication and coordination.

Public Diplomacy

Public diplomacy and its sister concept of soft power dominate much of the current academic debate about 21st Century diplomacy. A major challenge for governments is how to develop effective public diplomacy and optimize the use of their soft power in a rapidly changing global environment.

Cultural Diplomacy

Contemporary diplomacy requires awareness of the unfolding dynamics within domestic and foreign audiences, the appreciation of the role of the United Nations as a catalyst of cultural diplomacy in multilateralism, and the use of skills and techniques to apply effective cultural diplomacy in practice.
Contemporary Multilateral Challenges: Cyber Crimes and Cyber Security

The Internet community has one of the fastest growing crime rates in the world. In recent years several countries were victims of cyber attacks of different kinds, ranging from data spying to malware attacks capable of disrupting entire communication systems. Given the growing use of the internet in our daily lives, risks associated to cyber attacks are becoming greater and more costly. Risk prevention, mitigation efforts and awareness must be strengthened in accordance with this inflation of risk.

Consular Diplomacy

The overall purpose of the training activity is to familiarize participants with the practices of consular diplomacy and explain and provide examples of how consular diplomacy connects to related subjects, including outreach to a diaspora, migration, labour affairs, services to own citizens working abroad, and emergency management in delivering consular services. Finally, the training activity seeks to effectively organize and plan work at a consular post in a mission abroad.

Fundamentals of Finance

Fundamentals of Finance covers basic concepts needed to understand modern finance for enterprises and international organizations in a productive and efficient business environment. It covers notions of finance and accounting including how to understand balance sheets, short and long-term credit, equity and investments, cash as well as sustainable profits, returns to shareholders, areas of financial risks and types of insurances available. It also provides an idea where to look for sources of funds, what to ask and finally how to understand offers and contracts.